

The KaVo Company.

DENTAL EXCELLENCE

That's what we work for.



KaVo. Dental Excellence.



KaVo's concept of itself.

Dental Excellence.

One theme is the direction in the Corporation's orientation.

KaVo's theme is **Dental Excellence**. It has grown out of tradition and is at the same time a vision that shows us the way into the future. Decades of experience, know-how and superior process management enable us to develop outstanding solutions for attractive and healthy teeth. Whether form, function, quality or cost-efficiency, KaVo products are "first choice", offer "best value" and make us the partner of first choice in the long term for dental practices and dental laboratories.

From the mature corporate culture, KaVo gains the power and security to offer **Dental Excellence** constantly under changing conditions. For almost a century, KaVo has been expanding its role as a quality and technology leader. As an innovator and specialist for attractive and healthy teeth, KaVo defines the world market and sets the standards: in the development and manufacture of dental instruments and equipment, dental treatment systems and laboratory equipment.

Firmly anchored in the KaVo corporate culture is considerable respect for the technical and aesthetic work of our customers. More than 3000 creative, flexible and motivated employees work daily on **Dental Excellence** for them. Their capacity for enthusiasm and devotion have always been the basis for KaVo's success.



KaVo milestones.

No future without origins.

Those who have good origins can be sure of a good future.

Our origins are our tradition. That means learning. Building. Consolidating. Achieving aims and redefining aims. Our future is vision. Innovations. Responsibility.

Foundation: 1909 by Alois Kaltenbach in Berlin-Steglitz. Ten years later, Richard Voigt joins the company. Kaltenbach and Voigt becomes KaVo. The company moves to Potsdam and, in 1946, to Biberach in Upper Swabia. There, the company's head office has remained to date.

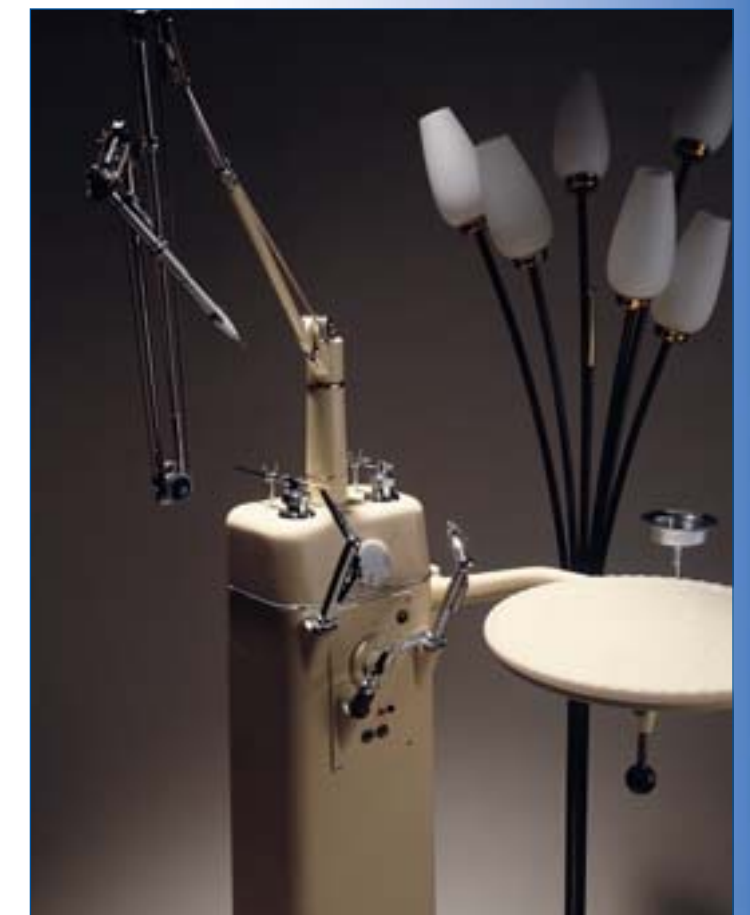
The expansion: As early as 1959, KaVo had 750 employees and founded the first branch, the factory for dental technology in Leutkirch. The next growth phase occurred in 1962 when KaVo began the process of setting-up associate companies throughout the world, to increase sales and open up international markets. This successful phase was followed by a need to expand production capacities. In 1976 the Warthausen factory was founded. Its task: to satisfy the increasing demand for dental equipment.

Since it was founded, KaVo has been known for its innovative power in the area of instruments too. The result: more than 2,200 patents held worldwide. For example, the first sterilizable handpiece in 1928. As long as 75 years ago, KaVo made use of what the dental market is demanding in the 21st century: high-quality materials which meet very high hygiene requirements.

We have many things to thank for the experience of decades. The fact that efficient business processes are taken for granted. The far sightedness of trendsetting corporate management. The continuous product research and development as a matter of course. The staying power of a market leader who is and remains in first place with Dental Excellence.

And the courage to look into the future and to take the initiative.

Almost a hundred years of KaVo. And the future begins again every day.



Dental Excellence always.

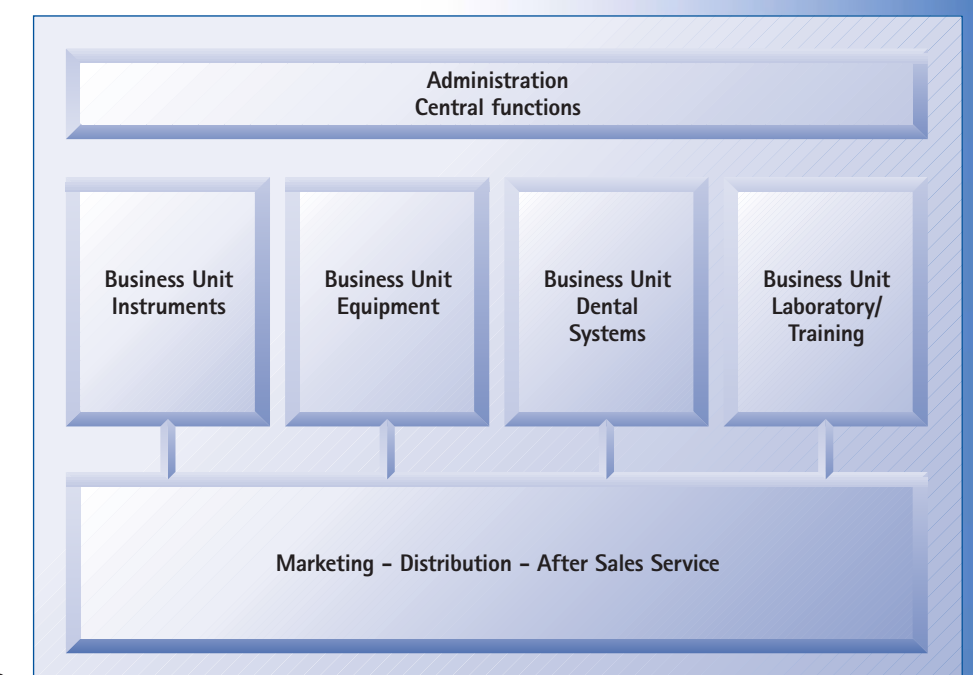


KaVo standpoint.
**Steadfastness must
remain flexible.**

Germany as the KaVo location: that's where our company head office and our main presentation centres are. That's where our three production facilities - Biberach, Warthausen and Leutkirch - are. That's the basis of the successful combination of four synergistic business areas which, as independent profit centres, supply the dentist with his complete infrastructure. A structure that is stable as well as adaptable and, with the interface of product management and with a strong after sales service, is tailored even more competently to the needs of the market.

And in particular that's the base of a large number of committed people who employ their motivation, their ideas, their routine, their professional qualification, their heart's blood, their life experience, their trust, their social competence, their lifetime and their loyalty to the company everywhere for our common success.

For Dental Excellence.



KaVo corporate structure.



KaVo Global.

Destination the future.

KaVo worldwide. Over 3000 KaVo employees in 21 countries. Countless sales partners in more than 60 different countries. In Biberach and Madrid. In Leutkirch and Brussels. In small towns and world capitals. This global presence spurs on KaVo's power, future security and motivation.

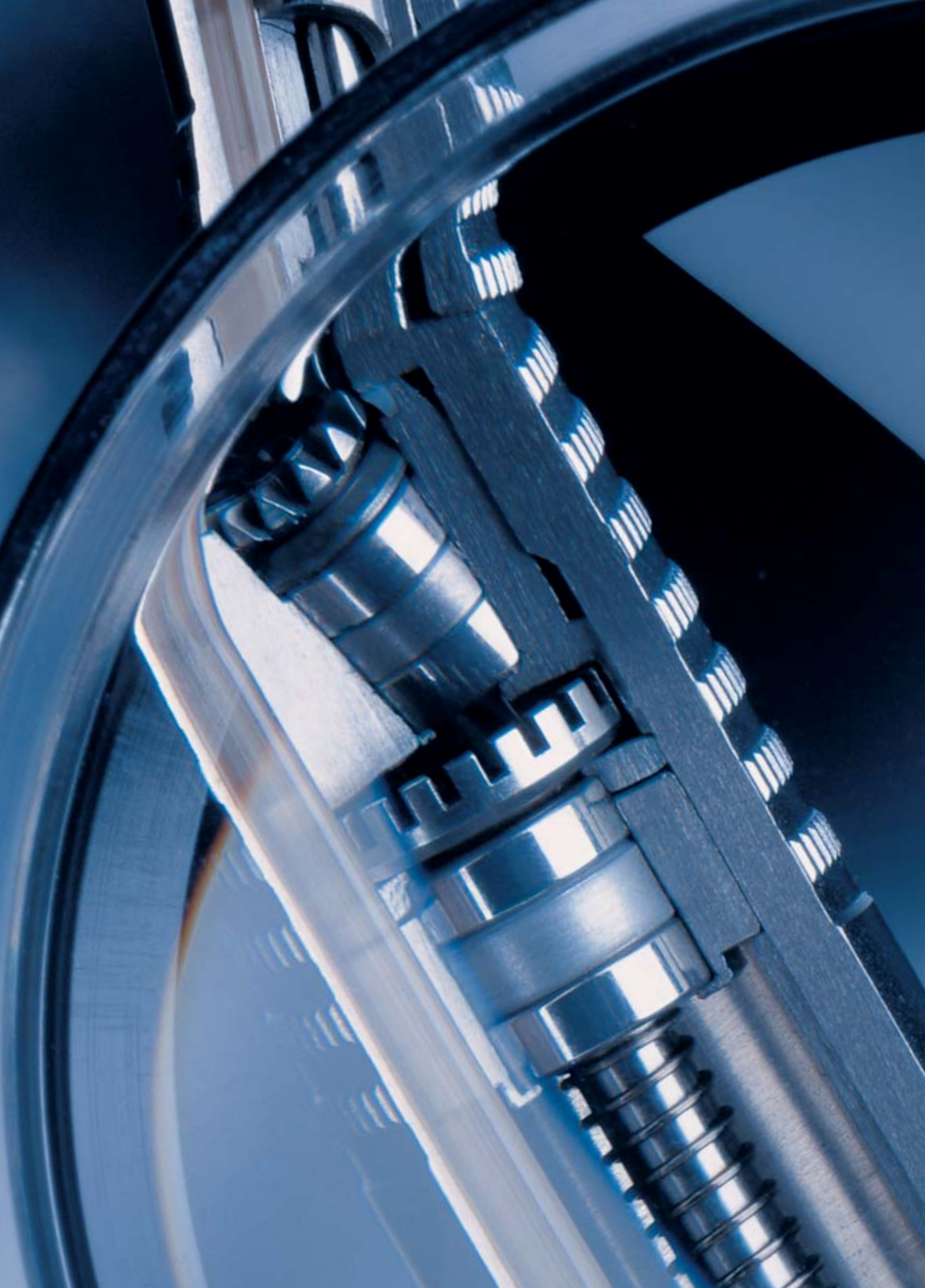
The international structure makes KaVo into what the customer needs. Countless employees from various cultures introduce global citizenship, realism and new impetus into the network - and keep KaVo's finger on the pulse of change. Ensure it is capable of learning. Capable of criticism. Capable of growth. Viable for the future.

Not least because of this, we are able to develop products, which compete excellently in global competition. Keeping us one step ahead. And setting standards for tomorrow with Dental Excellence.

This inspires not only us but also our customers.

KaVo Benelux N.V., Belgium
KaVo do Brasil Industria e Comercio Ltda., Brazil
KaVo Representative Office Beijing, China
KaVo Representative Office Shanghai, China
KaVo Dental GmbH, Germany
KaVo Dental SAS, France
KaVo Dental Ltd., UK
KaVo Dental (India) Pvt. Ltd., India
KaVo Italia S.r.l., Italy
KaVo Osaka K. K., Japan
KaVo Dental Supply Malaysia, Malaysia
KaVo Nederland B.V., The Netherlands
KaVo Dentalwarehandels-gesellschaft mbH, Austria
KaVo Polska Sp.Z.o.o., Poland
KaVo Dental Russland GmbH, Russia
KaVo Scandinavia AB, Sweden
KaVo Dental AG, Switzerland
KaVo Dental Asia-Pacific Pte. Ltd., Singapore
KaVo Dental S.L., Spain
KaVo CZ spol. S.r.o., Czech Republic
KaVo America Corporation, USA
KaVo Representative Office Dubai, UAE

The KaVo sales companies worldwide:



KaVo Instruments.

The whole is more than the sum of the parts.

Instrument is the Latin term for *equipment*.

The right equipment is essential in almost every profession. No professional mountaineer, diver or skier would pursue his activities without reliable equipment, which actually enables him to carry out his craft. And which also enables him to react in unexpected situations.

It's not just a matter of special individual functions: everything must be right. At all times. In detail and in the whole.

For the dentist who works on the human body, reliable instruments are all the more important. In fine gradations so that he is equipped for every treatment situation. From a manufacturer who is familiar with every small detail of the daily practice. With such a high quality standard that he can concentrate fully on his work.

Only in this way can the dentist make the optimum decision for the treatment without restraints. And put them into practice precisely. That is **Dental Excellence**, which the patient perceives. Which gives them security. Which ensures they will come again.

KaVo offers a wide range of compact standard and special instruments. For all indications in prosthetics, conservative therapy, prevention, surgery and implantology.

Turbines, instrument heads, straight and contra-angle handpieces from KaVo are the ideal hand tool for every dentist.

Precise and economical. With a long life. Hygienic. Scientifically fully developed. Tested in the practice. Ergonomically at the latest level. With countless functions. For all needs.



KaVo GENTLEpower
Shanks and straight and contra-angle handpieces.



KaVo Equipment.

Dentists deserve the best treatment.

Create a balance between work and play, between effort and relaxation: dentists in particular must relax their severely stressed body as much as possible. To ensure that there is no permanent damage that makes their activity one-sided, painful or even impossible.

The patient generally perceives the dental treatment as light-handed and self-evident. For the dentist, it means a very high level of concentration. Self discipline. Mental as well as physical stress. Complete physical mastery. The consequences are alarming: 64% of dentists suffer from back pain. 42% from posture-related headaches.

What is required is a treatment unit, which not only offers the patient the best possible comfort but also the dentist.

Continual research, tests and optimised design have made our units into what we understand under **Dental Excellence**. Practice equipment from KaVo belongs to a superior class of ergonomics: they are of an optimum design for a posture that protects the dentist.

Ergonomics and functionality do not automatically mean sacrifices in the design. KaVo practice equipment appears in a form, which corresponds optimally to the function - that's called aesthetics.

KaVo gives the dentist and patient what they deserve: the best treatment.



KaVo Primus® 1058 TM.



KaVo ESTETICA® Comfort 1065 T.



KaVo ESTETICA® Sensus 1066 T.

KaVo Dental Systems.

Seeing the future.

Innovation is foresight. The future belongs only to those who always see the next step as well as the current one and are the first to take the next step.

Two directions characterize the current development in dental medicine: prevention and minimally invasive dentistry - as far as possible without pain. KaVo is developing trendsetting dental systems, which permit long-lasting care and treatments with minimum pain. In the usual quality standard of **Dental Excellence**. The range is as varied as it is specialized - from early caries diagnosis with defined light waves to multimedia inspection of the oral cavity.

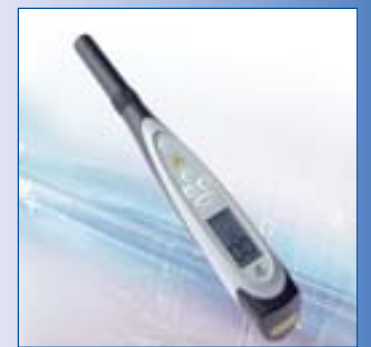
But it is not just the patient who benefits. New perspectives open up for the dentist too - for lasting patient satisfaction and for the economic future of the practice.



KaVo HealOzone®.
Caries treatment with ozone.



KaVo KEY Laser® 3.
Universal laser with feedback system.



KaVo DIAGNOdent® pen.
Early caries diagnosis by quantifiable laser fluorescence.



KaVo dental technology.

The peak of profitability.

Dentist and dental technician must complement one another as much as possible. After all, they are working hand in hand for the patient's healthy and attractive smile. Complete **Dental Excellence**.

As long as 45 years ago, KaVo took account of the valuable synergistic effect between dentist and dental technician: KaVo EWL was founded. From laboratory motors to complete units, this line of business is devoted to laboratory technology for the future.

Patients place value on a radiant smile. This has very high medical and aesthetic requirements for the dentist.

Utilising new, effective materials: for example full ceramic or titanium. This has been to date a very high requirement for the laboratories to meet. Because these materials can only be produced with a narrow indication range and high production costs. It was therefore often necessary to use external suppliers.

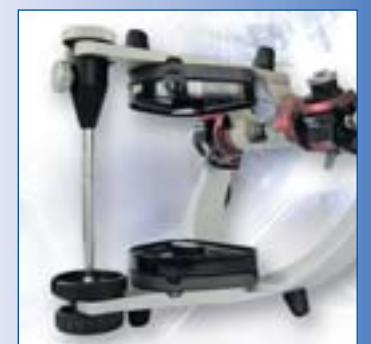
KaVo develops and produces systems, which help the dental laboratory to achieve new competences. You can now master complex tasks in your own laboratory.



KaVo MASTERspace.
laboratory equipment.



KaVo Everest[®]scan.
measuring unit.



KaVo PROTAR[®].
articulator system.



KaVo trading.

Studying needs practical work.

Dentists prepare cavities. Replace missing teeth. Treat painful areas. But dentists do a lot more. They are service providers. They work with people. Advise, help, cure. So not only should all your working material have **Dental Excellence**. The training should too.

KaVo develops and produces teaching materials - for training our dentists of tomorrow: qualitative and didactically first-class study and tooth models as well as patient simulators. They help future dentists to gain the necessary practical experience before they enter the practice. Anatomical details, morphological characteristics of the teeth or complex joint functions - KaVo helps not only with studies but also with practical work.

Dental Excellence. By dentists who are very well trained.



KaVo DSE plus
(Dental Simulation Unit).



KaVo. Dental Excellence.

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